

Homebuyer Education

312 families counseled through homebuyer education
 122 families purchased homes
 6 homes purchased by immigrant families
 Total value of purchased homes: \$9,722,140



Lending Services

28 first mortgages and down payment assistance loans closed for a value of \$401,227
 144 Hardest Hit loans closed with a total value of \$2.43 million
 \$9.7 million in private financing leveraged

Foreclosure Prevention

300 individuals and families counseled in foreclosure prevention
 144 homes saved through loan modifications & Hardest Hit closings
 \$14 million in saved mortgage value



FIRST Homes

13 homes refurbished for a total improvement value of \$715,000
 45 homes sold for a total sales price of \$4.8 million

18 Year Total: Over 6,850 Families Counseled / More than 2,500 Homes Purchased / Total Economic Impact of \$208 Million

Financials

July 1, 2011 to June 30, 2012

<i>Revenue</i>		<i>Expense</i>	
Base Revenue	871,790	Salaries & Benefits	548,149
Restricted Program Revenue	36,075	Occupancy Costs	59,229
		Administrative Expenses	300,487
Total	\$ 907,865	Total	\$ 907,865