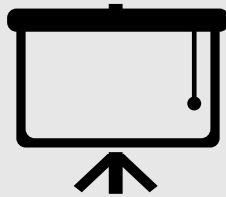


Local Impact FY2016 ANNUAL REPORT



EDUCATION

520 families attended a Homebuyer Education Class or received counseling



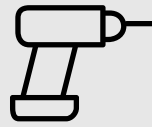
296 families became homeowners for the first time, creating a **\$34 MILLION** impact in the local real estate economy

21 foreclosures prevented, keeping families in their homes and neighborhoods

HOUSING

4 rehabilitated homes sold

\$848,319 invested in community via real estate acquisitions and improvements

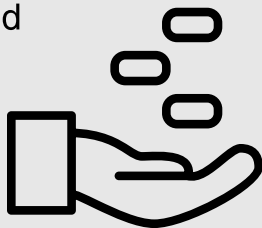


9 homes acquired to be rehabilitated, including **3** that were donated



LENDING

\$414,940 provided in financing, allowing **22** homeowners to make necessary home repairs and **4** people to purchase homes

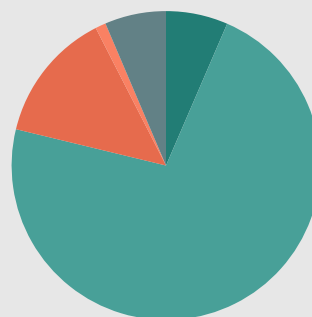


\$173,700 invested in down payment assistance

FINANCIALS

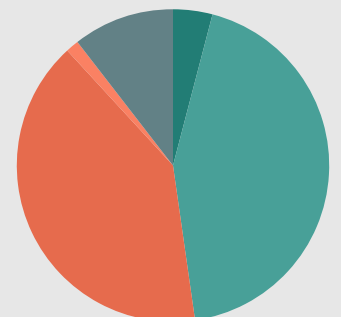
REVENUE

\$3,547,765



EXPENSES

\$1,889,517



Grants	\$2,564,818	Project Expenses & Construction Management	\$763,668
Contributions	\$486,029	Salaries/Benefits/Consulting	\$825,139
Home Sales	\$230,098	Supplies/Services/Occupancy	\$198,057
Homebuyer Education	\$39,191	Training and Travel	\$25,688
Other	\$227,629	Depreciation	\$76,965